

## Investing with Equip Super fact sheet

Equip Super offers 12 different types of investment options that members can choose from.

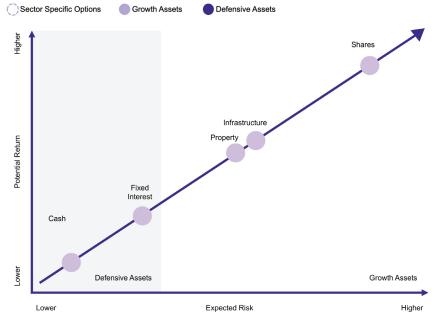
Our eight **diversified options** contain a range of asset classes, balancing growth and defensive assets in different proportions, depending on your appetite for risk and returns. This allows you to choose a portfolio of asset weightings you are comfortable with.

Alternatively, if you wish to choose your own asset allocation, Equip Super's four **single sector options** allow you to invest in single asset classes to make up your own asset allocation, or to complement any diversified options.

The table below summarises the investment options available to Equip Super members. Options circled with a light-purple dashed line are single sector (sector specific) options. Exposure to growth assets is in light blue, and to defensive assets in purple.

## Investment options: risk levels

Risk band	1	2	3	4		5		6	7
Risk label	Very low	Low	Low to medium	Medium	Medium to high		High		Very high
Estimated number of negative annual returns over any 20 year period	< 0.5	0.5 < 1	1 < 2	2 < 3	3<4		4<6		6>
Equip Super investment options	Cash 0 100			Capital Stable 35 65  Diversified Fixed Interest 0 100	Balanced 52 48  Future Focus 70 30	Balanced Growth 70 30 MySuper 70 30	Index Diversified 70 30	Growth Plus 93 7  Australian Shares 100 0	



## Investment terms

Asset class: Similar assets or investments are generally grouped together in asset classes, as they share a number of characteristics, such as expected returns and the risks associated with these returns. Asset classes commonly available in super include cash, fixed interest, property and equities (or shares), as well as some alternatives, such as infrastructure.

**Defensive assets:** Defensive assets are expected to produce lower returns for investors than growth assets over the long term, but they do not carry the volatility that can be associated with other assets. Typical defensive assets include fixed interest and cash.

**Growth assets:** Growth assets are expected to produce higher returns for investors than defensive assets over the long term. Over shorter periods, however, they can produce negative returns. Typical growth assets include shares and property.

**Return:** The gain (if positive) or loss (if negative) of an investment over a period of time. The return consists of income and capital gains made by the investment. In super, returns are generally quoted as a percentage and net of fees (what you pay for your money to be invested), and taxes.

	Diversified options	Single Sector options
What you can choose from	<ul> <li>Eight options</li> <li>Each option has its own mix of asset classes and a specific investment objective</li> <li>Lower risk options consist predominately of defensive assets, with lower return objectives</li> <li>Higher risk options are expected to produce higher returns over the long term, but also have a higher probability to produce negative returns over shorter time periods</li> <li>Lower risk options are on the left hand side on the chart (see over), higher risk options progress from there.</li> </ul>	<ul> <li>Four options</li> <li>Enables you to invest in a single asset class or your desired mix of asset classes, from low risk (such as Cash) to high risk (such as Overseas Shares)</li> <li>Lower risk options are on the left hand side on the chart (see over), higher risk options progress from there.</li> </ul>
What you should consider	<ul> <li>Choose from these options if you like your asset allocation to be fully managed</li> <li>Your asset allocation will only move within the permitted asset allocation ranges set out for each individual option*.</li> </ul>	<ul> <li>You are in charge of your own asset allocation: develop your own investment plan, or seek advice from a qualified financial planner</li> <li>You can either complement a Diversified option with Single Sector options, or build your own portfolio just using Single Sector options.</li> </ul>
You may also want to consider	<ul> <li>Select the investment option or options that best suit your ability to stomach the ups and downs of markets, and the goals you generally have when planning for your retirement</li> <li>Re-evaluate your choice periodically, especially if your circumstances and/or objectives have changed.</li> </ul>	Ensure you have a plan in place to regularly monitor your asset allocation; different levels of performance between asset classes can substantially change the proportions of your exposure to them over time.

<sup>\*</sup>For example, even if market conditions are adverse to growth assets such as shares and property (as was the case during the Global Financial Crisis), we cannot switch all your investments into defensive investments only, if the option you have chosen includes an allocation to growth assets. For more information on each option, consult an Equip Super Product Disclosure Statement (specifically the How we invest your money guide), or check the website, equipsuper.com.au/investments.

## Getting started

- Set your investment goals. Do you want to grow your super over the long term, or will you need to start paying yourself an income from your super soon?
- · Choose your investment option or a combination of investment options to suit your goals.
- Re-evaluate your choice/s periodically, especially if your circumstances and/or objectives have changed.
- · We can provide you with different levels of information and advice to help you with your investments.

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